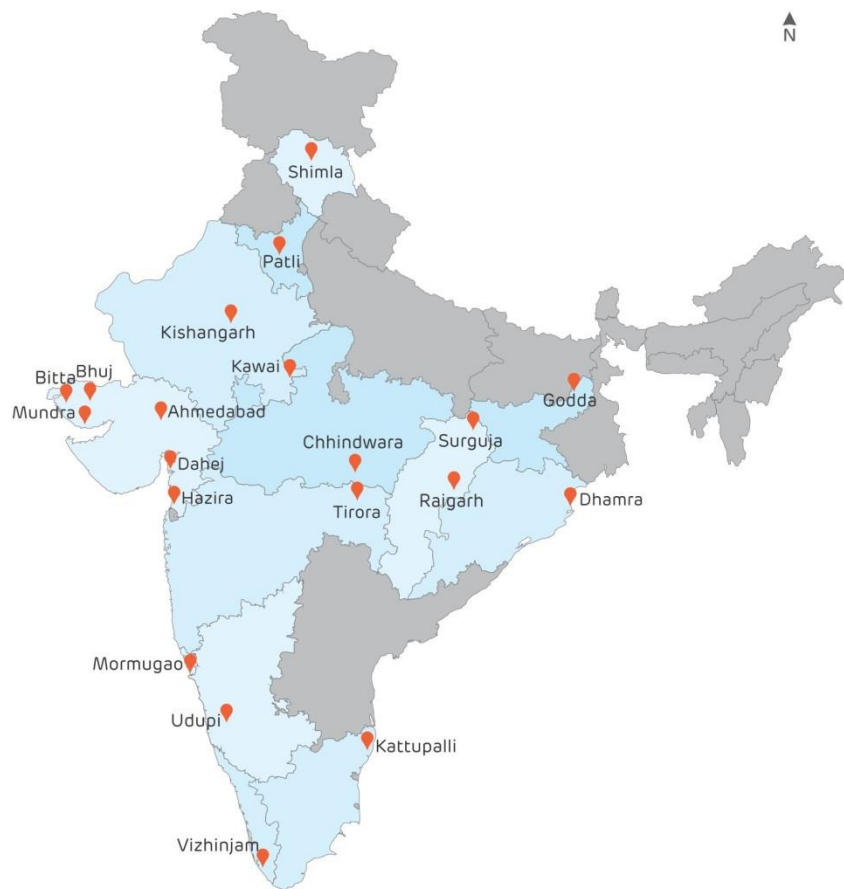




**Adani Foundation**  
**spreading smiles since 1996**



20 Locations

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In 13 States

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1,470 Villages

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500,000 Families

# Core Areas

Empowering our communities through

1. Education
2. Health
3. Livelihood
4. Rural Infrastructure

# Core Areas



Education

Igniting spark  
in over **1,50,000**  
young minds



Community Health

Facilitating a healthier  
life to **2,00,000** people  
every year



Sustainable Livelihood

Transforming more than  
**35,000** lives by providing  
better opportunities to  
create self-reliant lives



Rural Infrastructure

Improves life for over  
**5,00,000** people by developing  
quality infrastructure



# Special Projects

1. Swachhagraha
2. SuPoshan
3. Saksham
4. Udaan

# Special Projects



# Selecting a Right Partner

- Understand and Evaluate the need/s
  - ✓ What, Why, Where and for Whom
  - ✓ Sector- subsector
  - ✓ Gap analysis-→ Expected outcome
  - ✓ Geographical areas
  - ✓ Beneficiaries
- Understand and Evaluate your own strengths and Limitations

# Selecting a Right Partner- Process

- Search and list all the possible partners
- Match needs to capabilities
- Be open to multiple partners to bring the best results
- These could from the Govt. OR Non- Govt. sectors
- Have three or more options to choose from
- Basic Compliance- Minimum three years experience in the relevant field



# Selecting a Right Partner- Process

- **Prepare Term of Reference- Brief of services required along with deliverables and expected outcomes as well as time frame**
- **Request proposals from at the least three options**
- **Prepare a Comparative Statement with objective and qualitative evaluations including financials**
- **Give each organization a chance to present**
- **Decide and put them in preference list**
- **Negotiate, Be upfront and clear about Role & Responsibilities of each parties**

# Selecting a Right Partner- Process

- **Draft Agreement OR MoU which is mutually agreeable**
- **Get it legally vetted**
- **Signing MoU with clear cut deliverables, time lines and Non- negotiables**
- **Regular Reviews and timely payments**
- **Supportive Role**

# Adani Foundation's Current Partners

- CEE & their partners
- Help Age India
- Vockhardt Foundation
- VRTI
- NSDC
- Municipal Corporations
- Yuva Unstoppable
- PHC/CHC/SDH
- Dept. of women & Child welfare- Anganwadis
- Dept. Education
- GUIDE
- ITI
- J K Trust
- BAIF
- Dept. of Fisheries



Thanks!